



Preliminary implications from trade in value added estimates: The OECD-WTO TiVA Database

Raed Safadi, OECD Deputy-Director, Trade and
Agriculture
Istanbul, 14 March 2013



Trade in value-added – why?

- The rise of global value chains
 - due to advances in ICT, logistics, and more open markets
 - enables international specialization and production fragmentation
 - intermediate inputs represent 56% of goods trade, 73% of services
- Gross trade statistics can be misleading
 - bilateral trade balances
 - importance of policy measures at the border
 - role of service sectors in trade
 - implications for policy
- Trade in value-added can provide a more complete picture of the underlying patterns of economic activity and beneficiaries (income, jobs, and profits),
- ...and both the trade and domestic policy implications (opportunities and threats) for countries at various stages of development



Trade in value-added – how?

- A joint-initiative with the WTO, collaborating closely with
 - USITC, IDE-JETRO, WIOD, recently China
 - potentially WB, IMF, Eurostat, UNSD, UNCTAD & others
- Draws on OECD's database of national IO tables and bilateral trade flow data
 - 58 economies and 37 industries for 1995, 2000, 2005, 2008, 2009
- 16 January release of preliminary TiVA database; selected indicators:
 - Domestic and foreign content of gross exports, by industry; foreign content broken down by source country
 - The services content of gross exports by industry, broken down by foreign/domestic origin
 - Bilateral trade balances based on value-added embodied in domestic final demand
 - Intermediate imports embodied in exports, as a % of total intermediate imports

www.oecd.org/trade/valueadded - methodological notes and FAQs



Trade policy implications

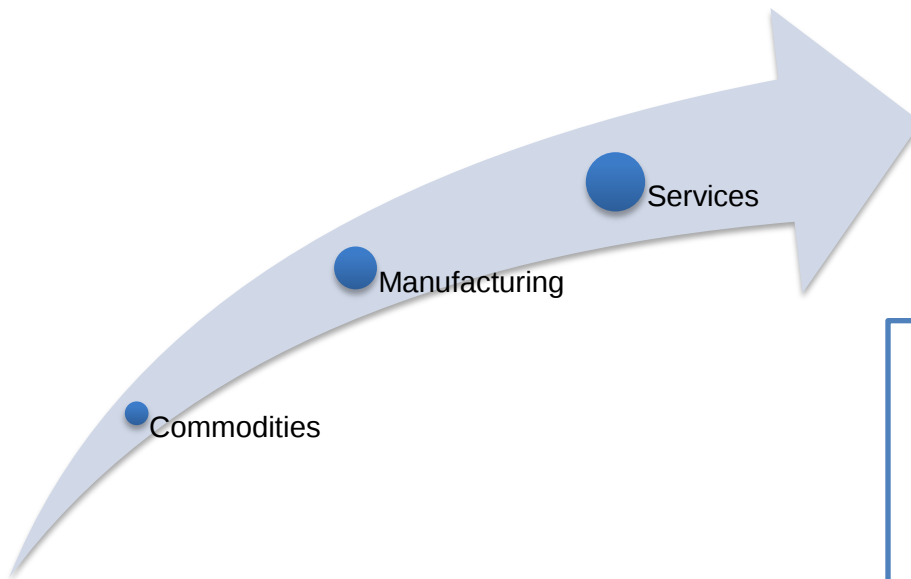
- Tariffs are cumulative, magnifying the costs of protectionism
- Border bottlenecks are also magnified (trade facilitation)
- Reducing border thickness as important for imports as for exports; costs can even be prohibitive for trade and investment
- Standards (public and private) matter, especially for SMEs
- Efficient services sectors underpin manufacturing as well as services sector growth
- The benefits of comprehensive trade opening on a multilateral (and plurilateral) basis are also magnified
- Trade openness needs to be accompanied by appropriate policies:
 - public investment in people (education, skills, ALM, social protection)
 - public investment in innovation, ICT, infrastructure
 - regulatory frameworks and institutions (attract private investment)



Creating value – ‘upgrading’

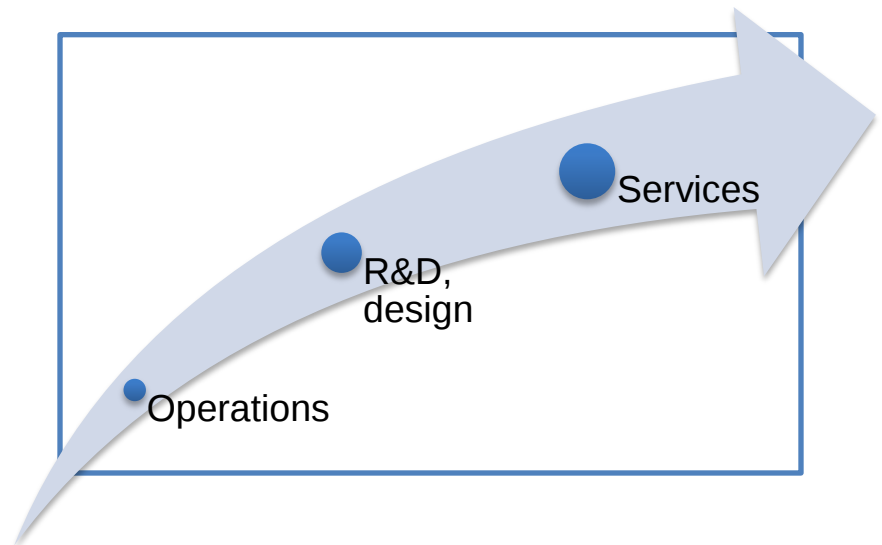
Old paradigm:

From low to high value-added sectors



New paradigm:

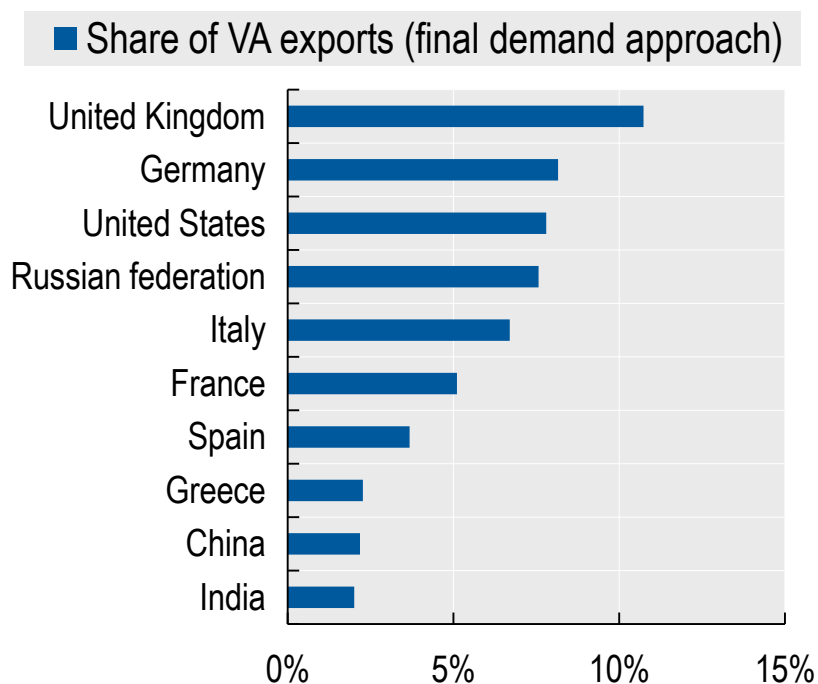
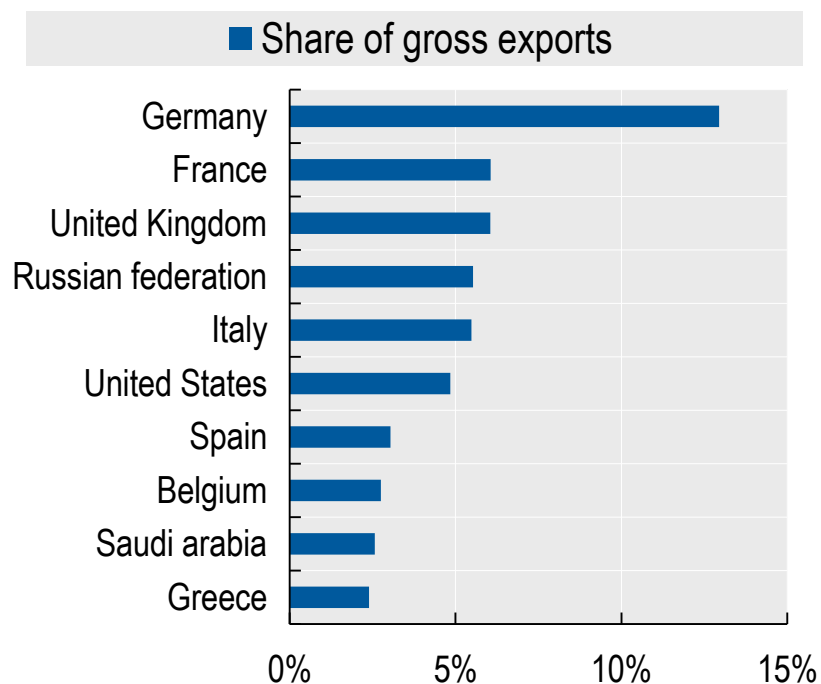
From low to high value-added activities **within** sectors





Turkey exports in gross and value-added terms

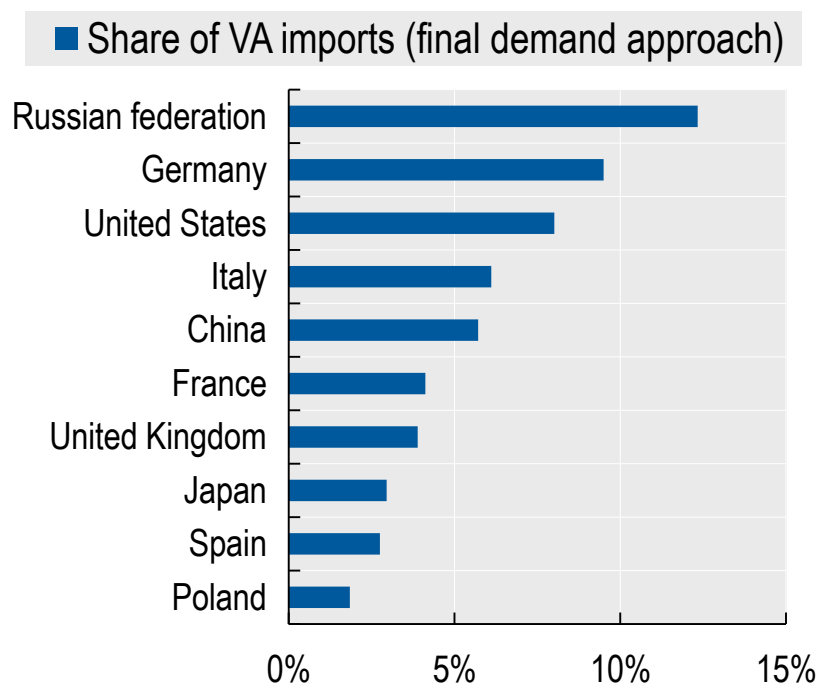
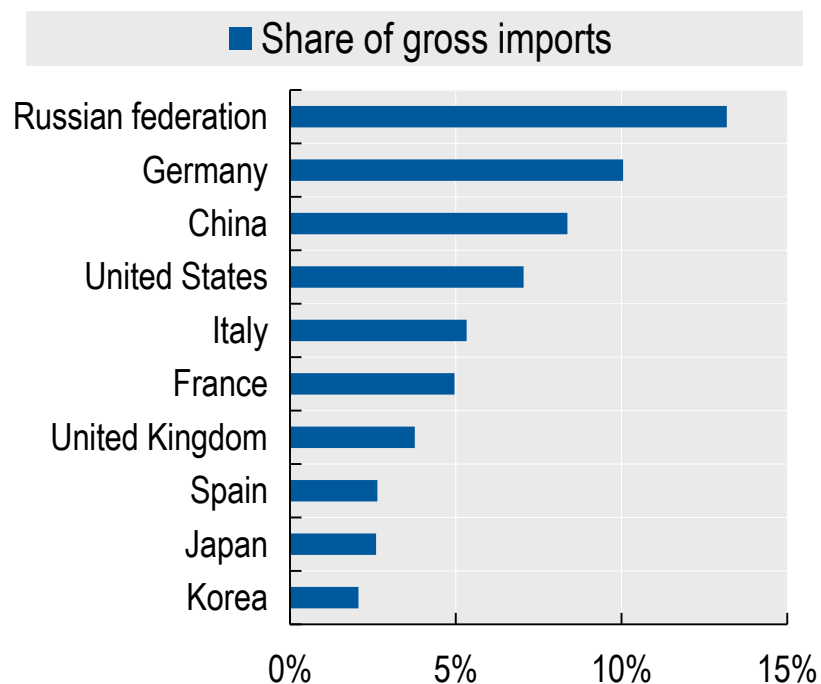
By partner country (as a % of total), 2009





Turkey imports in gross and value-added terms

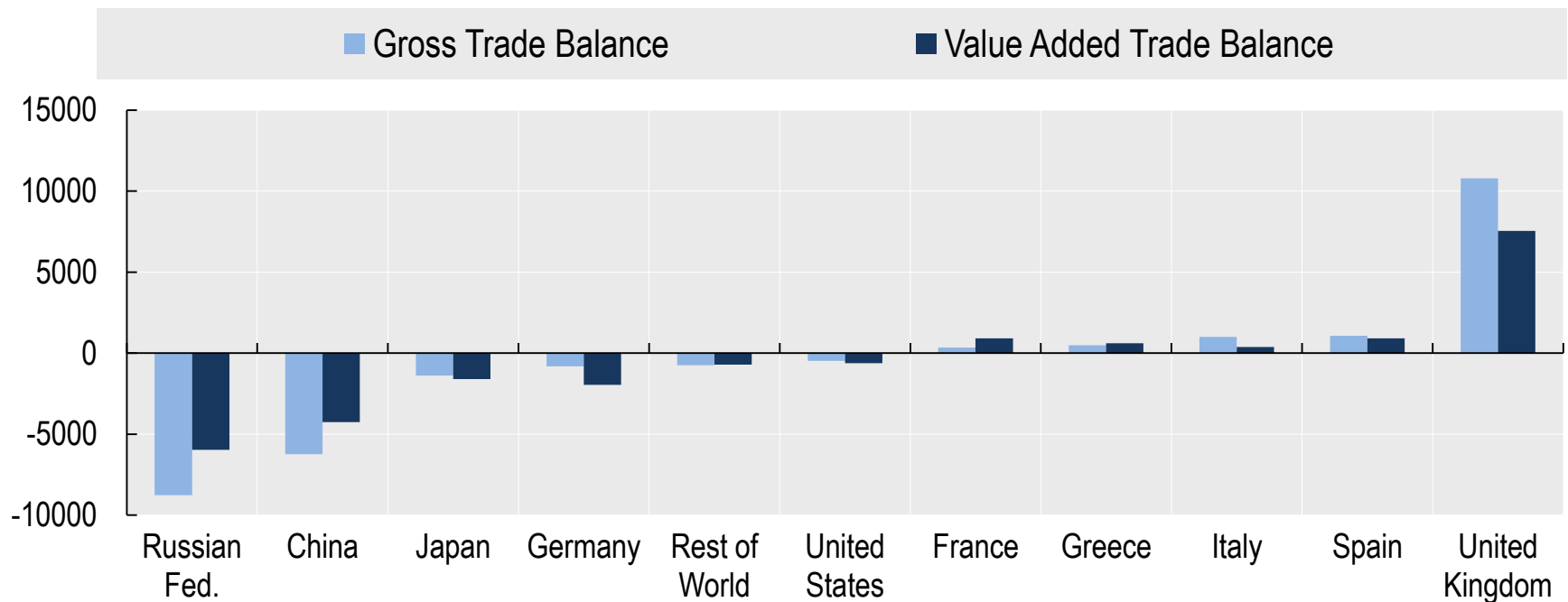
By partner country (as a % of total), 2009





Turkey bilateral trade balances in gross and value-added terms

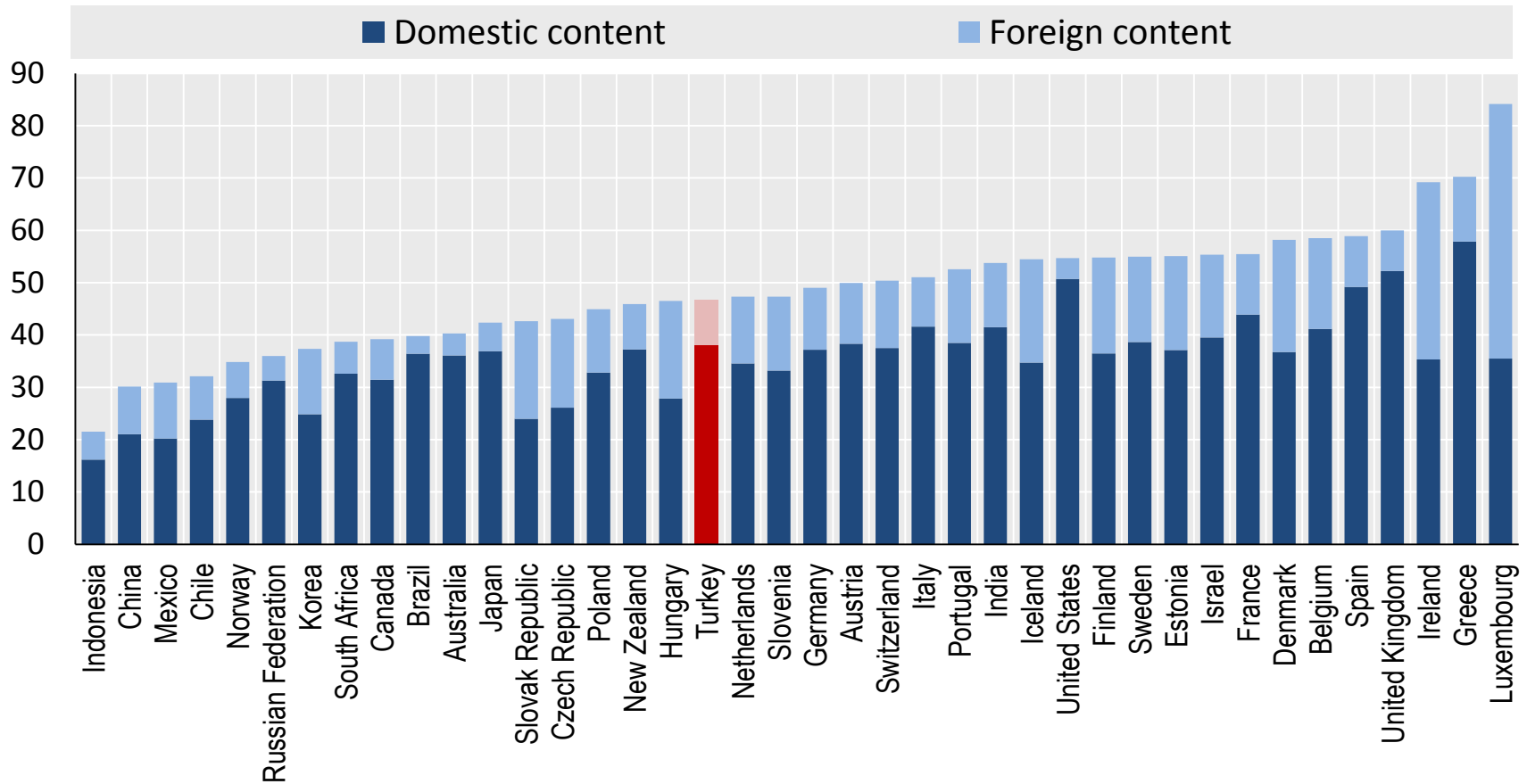
Billion USD, 2009





Turkey: services content in exports

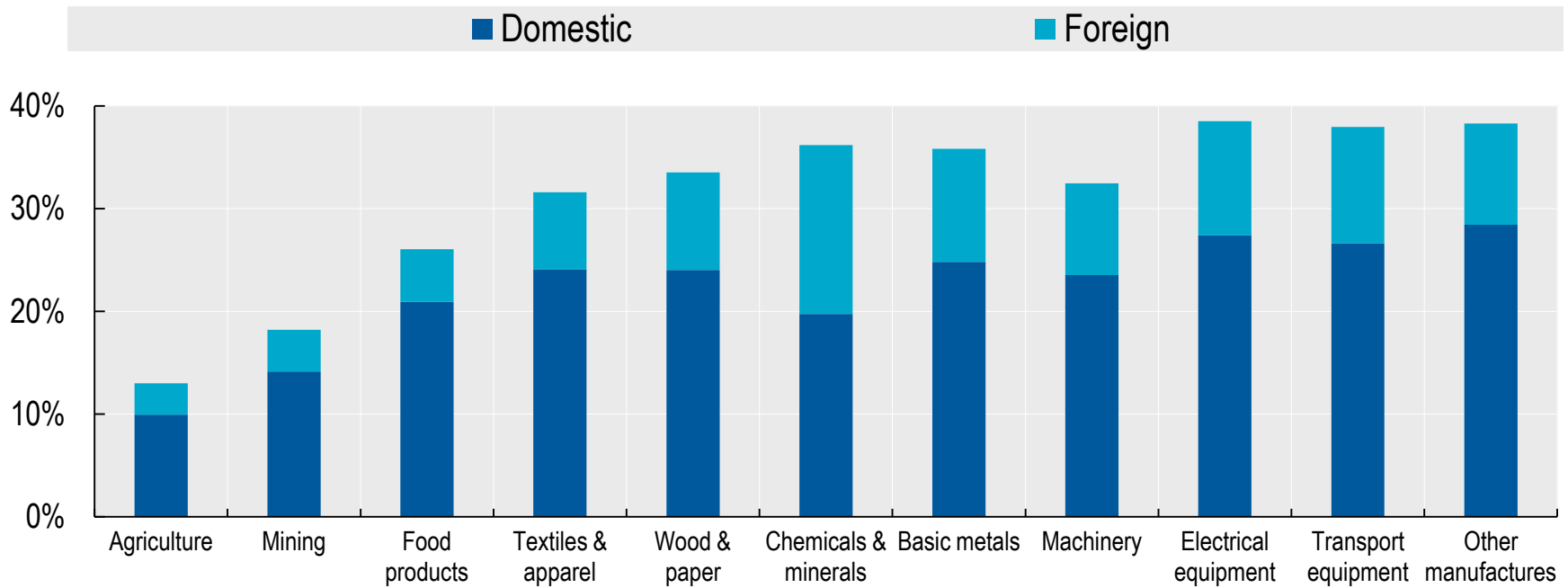
Services value added as a % of exports, 2009





Turkey: high services content in goods exports

Services content of exports, % 2009





TiVA: future plans

- Continual improvement in data quality
- Wider coverage
 - more years, countries, industries, indicators
- Linking value added to jobs...
- ...and to income flows
- Implications for trade + domestic policies
- ...globally and nationally



For more information

- Visit our website: **www.oecd.org/trade**
- Contact us: **tad.contact@oecd.org**
- Follow us on Twitter: **[@OECDtrade](https://twitter.com/OECDtrade)**